

#### Raisins:

#### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during February 2000. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 2000.

#### Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 2000. Source: PIERS, February 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for April 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: February 2000

Month\Year: 3.0 \ 7.0

Month\Year: 3.0 \ 7.0	Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Cho Yang	10%	71%	12 Days	\$950								\$950
Maersk-SeaLand	0%	29%	14 Days	\$920	\$144							\$1,064

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L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: February 2000

Month\Year: 3.4 \ 6.4

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	ContainerRate
Senator	30%	31%	14 Days	\$645								\$645
COSCO	30%	16%	16 Days									
Maersk-SeaLand	30%	16%	26 Days	\$920	\$144							\$1,064
OOCL	11%	21%	15 Days	\$800								\$800
K Line	0%	16%	16 Days	\$800								\$800

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raisins

Monthly Market Share For: February 2000

Month\Year: 13.0 \ 24.3

Month\Year: 13.0 \ 24.3	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
Yang Ming	31%	21%	16 Days	\$745									\$745
Evergreen	23%	12%	17 Days	\$760	\$144								\$904
APL	8%	12%	12 Days	\$620									\$620
Maersk-SeaLand	0%	21%	13 Days	\$920	\$144		3%						\$1,092
OOCL	0%	8%	14 Days	\$825									\$825
Mitsui OSK	0%	4%	13 Days										

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: February 2000

Month\Year: 5.9 \ 12.0

Month\Year: 5.9 \ 12.0	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
COSCO	35%	25%	33 Days										
Senator	34%	33%	18 Days	\$450									\$450
Cho Yang	17%	8%	18 Days	\$850									\$850
K Line	14%	13%	18 Days	\$950									\$950
Maersk-SeaLand	0%	17%	19 Days	\$1,240	\$144		9%						\$1,496
OOCL	0%	4%	21 Days	\$800									\$800

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Raisins

Monthly Market Share For: February 2000

Month\Year: 39.5 \ 79.0

Month\Year: 39.5 \ /9.0	)												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	57%	42%	11 Days	\$640	\$144		52%						\$1,117
Yang Ming	20%	13%	10 Days	\$1,650	\$144								\$1,794
Hanjin	10%	6%	9 Days	\$700	\$144		52%	\$453					\$1,661
Cho Yang	8%	24%	11 Days	\$1,266	\$144								\$1,410
Maersk-SeaLand	3%	4%	10 Days	\$920	\$144		52%						\$1,542
NYK Line	3%	1%	4 Days	\$930									\$930
Hapag-Lloyd	0%	8%	11 Days	\$828			52%	\$453					\$1,637

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